

INVESTOR PACKET

It's more than just a day!

Lemonade Day!

## DID YOU KNOW...

- Only 43% of students in K-12 are taught business literacy.
- Austin and Central Texas are among the strongest entrepreneurial centers in the country, but entrepreneurship is not taught in most schools.
- Lemonade Day provides year-around inhome programming and access to high-quality experiential learning.
- Lemonopolis is an online, interactive version of the Lemonade Day program.
- Lemonopolis is a virtual world where youth learn everything they need to know about starting, owning, and operating their own business a lemonade stand.
- Lemonopolis teaches math, leadership, business skills and social emotional awareness.
- Lemonopolis targets grades 3-5 and students benefit from support of a caring adult.

### **OUR MISSION...**

To help today's youth become the business leaders, social advocates, community volunteers and forward-thinking citizens of tomorrow. . . right here in Austin and Central Texas!

After two successful years with the West Austin Chamber of Commerce, Lemonade Day Austin is now a program of Sweet Success, a new 501c3 nonprofit with the mission to provide educational and business-focused programming and opportunities to Austin area youth. This means more opportunities to bring this national program to local kids!

## WHO IS LEMONADE DAY AUSTIN?

Morgan Briscoe, Executive Director of Sweet Success

Cole Arledge, AV Capital

Chris Earthman, Aragona Family Foundation

Narayana Janga, IBM

John Turner, Turner Wealth Management

#### THE WINNING RECIPE

- 2,000 Central Texas kids
- A strong national brand, curriculum, and network of relationships
- Partnerships with youth nonprofits like: Boys & Girls Clubs, YMCA and Austin PALS
- Lemonade Day University offers in-depth trainings for parents and kids at throughout Central Texas
- A community of business leaders and volunteers
- All profits go to kids' savings goals or their favorite philanthropic cause
- Lots of lemons, sugar, and hard work
- A future generation of juiced-up entrepreneurs

#### WHY LEMONADE DAY?

- 88% of caring adults say Lemonade Day helped their youth to correlate math with the real world
- 86% of adults saw an improvement in their youth's ability to set financial goals
- 88% saw improvement in their youths' communication skills
- 87% felt their youths' self-esteem improved
- 86% said their youth had an increased sense of purpose

## PROGRAM SPONSORSHIP

#### \$1,000

#### FRESH SQUEEZE SPONSOR (15 available)

- Logo on Lemonopolis virtual learning module
- Logo on website
- Promotional posts on social media

#### CONTEST SPONSORSHIPS

\$2,500

# BEST TASTING LEMONADE CONTEST SPONSOR

- Category exclusivity
- Recognition as presenting sponsor of Best Tasting Lemonade Contest event marketing materials, social media promotion and awards
- Logo on Lemonade Day print workbooks and in Lemonopolis virtual learning module
- Logo on prominently displayed on website

#### BEST LEMONADE STAND CONTEST SPONSOR

- Category exclusivity
- Recognition as presenting sponsor of Best Stand Design Contest through marketing, social media promotions and awards
- Logo on Lemonade Day print workbooks and in Lemonopolis virtual learning module
- Logo on prominently displayed on website

## ENTREPRENEUR OF THE YEAR CONTEST SPONSOR

- Category exclusivity
- Recognition as presenting sponsor of Entrepreneur of the Year Contest marketing materials, social media promotion and awards
- Logo on Lemonade Day print workbooks and in Lemonopolis virtual learning module
- Logo on prominently displayed on website

The success of Lemonade Day relies on members of the community coming together for a common purpose – to train the next generation of entrepreneurs, civic leaders and engaged citizens.

THANK YOU FOR YOUR SUPPORT!